شركة الصناعات الهندسية الثقيلة وبناء السفن ش.م.ك (عامة)
Heavy Engineering Industries & Shipbuilding Co. K.S.C (Public)
HEISCO

Date:13th August 2026
Reference: CM/AR/075/2026

التاريخ : 13 أغسطس 2026
إشارة : CM/AR/075/2026

To: **Boursa Kuwait**
Greetings,

السادة / شركة بورصة الكويت المحترمين
تحية طيبة وبعد،،،

Subject: Disclosure of material information Analyst conference 2nd quarter for the financial year 2026:

الموضوع: إفصاح عن معلومات جوهرية
مؤتمر المحللين للربع الثاني من السنة المالية 2026 :

Reference to Our disclosure dated 12/8/2026 & article No. (7-8) "Listed Company Obligations" of Boursa Kuwait rulebook.

بالإشارة إلى إفصاحنا المؤرخ في 2026/8/12، وإلى المادة (7-8) "إلتزامات الشركة المُدرجة" من كتاب قواعد البورصة.

We would like to inform you that The Analyst conference was held on 13/8/2026 at 2:00 pm (local Time).

نحيطكم علماً بأن مؤتمر المحللين قد إنعقد بتاريخ 2026/8/13 في تمام الساعة 2:00 ظهراً حسب التوقيت المحلي.

Kindly note that no material information has been revealed during the conference.

كما يرجى العلم بأنه لم يتم تداول أي معلومة جوهرية خلال المؤتمر

The Analyst conference transcript & presentation will be published within 3 days from the conference date.

وعليه سوف يتم نشر محضر المؤتمر والعرض التقديمي خلال 3 أيام من تاريخ عقد المؤتمر.

Yours Sincerely

وتفضلوا بقبول وافر التقدير والاحترام،،،

مرزوق ناصر الخرافي
رئيس مجلس الإدارة
Marzouk Naser Al-Kharafi
Chairman

نموذج الإفصاح عن المعلومات الجوهرية
Material Disclosure Form

Date	**13th August 2026**	**13 أغسطس 2026**	التاريخ
Name of the listed company	Heavy Engineering Industries & Shipbuilding Co. K.S.C. (Public)	شركة الصناعات الهندسية الثقيلة وبناء السفن (ش.م.ك) عامة	إسم الشركة المدرجة
Material Information	The Analyst conference was held on 13/8/2026 at 2:00 pm (local Time). Kindly note that no material information has been revealed during the conference. The Analyst conference transcript & presentation will be published within 3 days from the conference date.	مؤتمر المحللين إنعقد بتاريخ 2026/8/13 في تمام الساعة 2:00 ظهراً حسب التوقيت المحلي. كما يرجى العلم بأنه لم يتم تداول أي معلومة جوهرية خلال المؤتمر وعليه سوف يتم نشر محضر المؤتمر والعرض التقديمي خلال 3 أيام من تاريخ عقد المؤتمر.	المعلومة الجوهرية
Significant Effect of the material information on the financial position of the company	Not Applicable	لا ينطبق	أثر المعلومة الجوهرية على المركز المالي للشركة

Significant Effect on the financial position shall be mentioned if the material information can measure that effect, excluding the financial effect resulting from tenders or similar contracts.

If a Listed Company, which is a member of a Group, disclosed some material information related to it and has Significant Effect on other listed companies' which are members of the same Group, the other companies' disclosure obligations are limited to disclosing the information and the financial effect occurring to that company itself.

*The issuer of this disclosure bears full responsibility for the soundness, accuracy, and completeness of the information contained therein. The issuer acknowledges that it has assumed Care of a Prudent Person to avoid any misleading, false, or incomplete information. The Capital Markets Authority and Boursa Kuwait Securities Exchange shall have no liability whatsoever for the contents of this disclosure. This disclaimer applies to any damages incurred by any Person, as a result of the publication of this disclosure, permitting its dissemination through their electronic systems or websites, or its use in any other manner.

يتم ذكر الأثر على المركز المالي في حال كانت المعلومة الجوهرية قابلة لقياس ذلك الأثر، ويستثنى الأثر المالي الناتج عن المناقصات و الممارسات وما يشبهها من عقود.

إذا قامت شركة مدرجة من ضمن مجموعة بالإفصاح عن معلومة جوهرية تخصها ولها إنعكاس مؤثر على باقي الشركات المدرجة من ضمن المجموعة، فإن واجب الإفصاح على باقي الشركات المدرجة ذات العلاقة يقتصر على ذكر المعلومة والأثر المالي المترتب على تلك الشركة بعينها.

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HEISCO

شركة الصناعات الهندسية الثقيلة وبناء السفن ش.م.ك (عامة)

HEAVY ENGINEERING INDUSTRIES & SHIPBUILDING CO. K.S.C.(Public)

HEISCO

INVESTOR PRESENTATION

H1/Q2 - 2026 I Virtual Summit

Agenda

Disclaimer

FORWARD - LOOKING STATEMENTS

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Certain monetary amounts, percentages and other figures included on this presentation have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables or charts may not be the arithmetic aggregation of the figures that precede them, and figures expressed as percentages in the text may not total 100% or, as applicable, when aggregated, may not be the arithmetic aggregation of the percentage that precede them.

HEISCO’s Vision

To become the customers’ first preferred Company for Shipbuilding, Ship Repair & Maintenance, Fabrication, Oil & Gas Construction, Civil Works, Industrial Maintenance, Dredging and Offshore services in Kuwait and other Middle East and North African regions.

HEISCO’s Mission

HEISCO aims to expand its business operations, focusing on countries such as Saudi Arabia, Qatar, Oman, Bahrain and Iraq. The company intends to identify potential business opportunities in these regions in the Oil & Gas, Refineries & Power sectors in Civil, Mechanical, Electrical & Instrumentation Construction and Fabrication Services

About HEISCO

HEISCO is a dynamic group of companies committed to maintaining sustained growth by meeting its customers' schedules and quality requirements. HEISCO provides its customers value-added services at competitive prices by evolving efficient cost-control measures and regularly upgrading our resources.

HEISCO's activities are performed through a wide range of fields :

- Shipyard
- Oil & Gas Construction
- Industrial Maintenance
- Fabrication Services
- Trading
- Testing & Calibration
- Quality Control & Testing
- Scaffolding Services
- Galvanizing Plant
- Onshore & Offshore (through Gulf Dredging & General Contracting Co. K.S.C. (Closed) – subsidiary company.)
- Technical Specialized Manpower Supply (through HEISCO for Technical Specialized Manpower Supply Co. W.L.L. - subsidiary company.)
- Engineering Hub in India: (through HEISCO Engineering India Private Limited – subsidiary company.)

HEISCO/Gulf Dredging has branches in Iraq and Kingdom of Saudi Arabia to expand its services and take advantage of emerging markets in the region.

HEISCO's Strategy

Introduction

This report provides an overview of HEISCO Group's key activities, including business updates, upcoming projects, and company strategic initiatives. HEISCO, as a group, achieved significant milestones in revenue growth, project execution, and operational efficiency, positioning us for continued success in the coming quarters.

HEISCO continues to strengthen its market presence across the Gulf region, with a strategic focus on expanding operations, securing key approvals, and forming strategic alliances. The company is actively pursuing projects in various sectors, including oil & gas, refineries, power, and infrastructure. With a strong commitment to regional growth, HEISCO has extended its footprint into Saudi Arabia and pursuing relevant qualifications in Qatar, Oman, Bahrain, and Iraq with a view to enhancing its construction, maintenance, and fabrication capabilities.

By fostering key partnerships with EPC contractors and leveraging strategic initiatives, HEISCO remains well-positioned to capitalize on emerging opportunities and drive sustainable growth across its target markets.

HEISCO's Strategy

Business Updates

Regional Expansion Strategy

HEISCO strives to expand into key markets across Kuwait, Saudi Arabia, Qatar, Oman, Bahrain, Iraq and India focusing on Civil, Mechanical, Electrical, and Instrumentation Construction, maintenance, Engineering as well as Fabrication services within the Oil & Gas, Refineries, and Power sectors.

Expansion in Saudi Arabia

HEISCO expanded operations into Saudi Arabia, enhancing its construction capabilities in the region aligned with the Kingdom's Vision 2030 development initiatives. Supporting its vision, we prioritize the recruitment and development of Saudi nationals in our workforce by working closely with the Human Resource Development Fund (HRDF) and other government agencies. Timely and efficient resource mobilization, including equipment and materials, is crucial for successfully completing construction projects. A dedicated logistics team will ensure timely resource delivery, prioritizing local suppliers to reduce costs and support local businesses.

Key Approvals in KSA: HEISCO's KSA Branch has received approvals from prominent entities, including Saudi Aramco, SABIC, Saudi Energy (SE), Red Sea Development Co., National Water Co. (NWC), NEOM, MAADEN,SASRE, WTTCO, Sadara Chemical Co., Petro Rabigh and Al-Kafji Joint Operations.

HEISCO's Strategy

- **The Saudi Energy (SE) approvals:** SE has granted HEISCO Pre- Qualification approvals for the supply, installation, maintenance, and repair of heat exchangers following a successful technical evaluation and facility inspection in Saudi Arabia and Kuwait. In addition, HEISCO has recently obtained pre-qualification approval for tank construction services.

  This approval adds to our existing SE pre-qualifications for mechanical works (pumps), various civil works, and gas pipeline maintenance and installation, further reinforcing our capability to deliver integrated, multidisciplinary solutions.

- **Strategic Initiatives:** An experienced consultant has been engaged to obtain Non-GBS Scaffolding Services PQ approval from Saudi Aramco, supporting our expansion strategy in Saudi Arabia. A storage yard has been completed and is currently operational. Submission of the required documents and Saudi Aramco's facility inspection have been completed and currently awaiting approval of the Non-GBS Specialized Scaffolding Contractors' Qualification.

- HEISCO has appointed ALSAHAB Energy & Investment SPC as its exclusive agent to secure new opportunities in Oman. The initial target will be on Specialized contaminated Soil and Sludge Treatment projects for Petroleum Development Oman.

<u>Expansion of Subsidiary Operations</u>

- **Gulf Dredging (GD):** Our subsidiary, GD, has secured approvals from Saudi Aramco, NEOM, and Red Sea Global, enabling direct bidding and facilitating strategic expansion in KSA. Due to logistical constraints, GD is currently targeting offshore and marine construction projects in the Eastern province and plans to move to other regions after establishing a stronger base. GD has secured the requisite Saudi Contract Authority Certificates from the relevant authority.

HEISCO's Strategy

- **Engineering Hub in India:** HEISCO established a subsidiary, "HEISCO Engineering India Pvt. Ltd." in India headquartered in Chennai to strengthen the company's EPC capabilities and delivering high-quality engineering solutions across multiple industries while supporting its expanding business activities.

Key Approvals in Other Markets

- HEISCO has secured pre-qualification approvals from Qatar Energy for the manufacturing of storage tanks, pressure vessels, and columns; from Bapco in Bahrain for general mechanical and shutdown maintenance services; and from Petroleum Development Oman (PDO) and OQ in Oman, further strengthening its regional presence and operational capabilities across the GCC.

- HEISCO and GD have registered with the Oman Tender Board to expand operations through a client-focused marketing strategy.

Strategic Partnerships:

- HEISCO continues to establish key alliances with EPC contractors to enhance project execution and ensure effective collaboration. These partnerships play a crucial role in successfully achieving project objectives across its expanding regional operations.

PERFORMANCE HIGHLIGHTS - CONSOLIDATED

KD' Million
EPS in Fils

	REVENUE	NET PROFIT	EBITDA	EPS
H1- 26 H1- 25	↑ 5% 98.37 94.02	↓-40% 2.37 3.95	↓-9% 7.65 8.36	↓-45% 11.98 21.96
Q2- 26 Q2- 25	↑17% 55.00 46.90	↓-46% 1.26 2.34	↓-9% 4.12 4.53	↓-51% 6.40 13.02

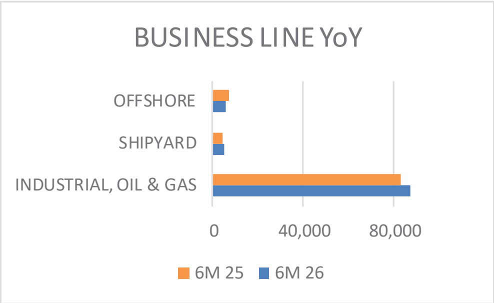


	ASSETS	EQUITY	LIABILITIES	BORROWINGS
Q2-26 Q1- 26 FY- 25	267.50 - ↑12% 259.65 - ↑9% 239.28	79.42 - ↓-2% 78.02 - ↓-8% 81.21	188.01 - ↑19% 181.63 - ↑15% 158.07	70.45 - ↑43% 66.18 - ↑35% 49.19

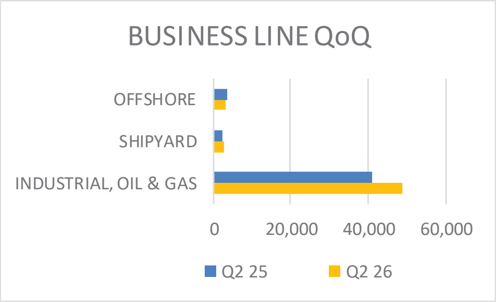
FINANCIAL OVERVIEW - REVENUE BY BUSINESS LINE

KD ’000

BUSINESS LINE	6M 26	6M 25	% Change
INDUSTRIAL, OIL & GAS	87,408	82,704	5.69%
SHIPYARD	5,225	4,298	21.56%
OFFSHORE	5,744	7,019	-18.16%
TOTAL REVENUE	**98,378**	**94,021**	



BUSINESS LINE	Q2 26	Q2 25	% Change
INDUSTRIAL, OIL & GAS	48,952	41,080	19.16%
SHIPYARD	2,878	2,373	21.30%
OFFSHORE	3,178	3,454	-7.98%
TOTAL REVENUE	**55,008**	**46,907**	



FINANCIAL OVERVIEW - STATEMENT OF INCOME

	6M-26	6M-25	6M-26	6M-25	Q2-26	Q2-25	Q2-26	Q2-25
Revenue	98,377,618	94,021,407	100.00%	100.00%	55,008,341	46,906,924	100.00%	100.00%
Cost of sales	(92,504,478)	(85,941,982)	-94.03%	-91.41%	(51,338,137)	(42,796,678)	-93.33%	-91.24%
Gross Profit	**5,873,140**	**8,079,425**	**5.97%**	**8.59%**	**3,670,204**	**4,110,246**	**6.67%**	**8.76%**
Other operating income	1,322,279	126,093	1.34%	0.13%	119,136	17,308	0.22%	0.04%
General and administrative expenses	(3,283,749)	(2,896,524)	-3.34%	-3.08%	(1,572,867)	(1,442,307)	-2.86%	-3.07%
Investment income / (loss)	(1,188)	84,569	0.00%	0.09%	(625)	85,066	0.00%	0.18%
Reversal/(charge) of expected credit loss on financial assets	84,311	(20,164)	0.09%	-0.02%	(6,317)	224,199	-0.01%	0.48%
Finance costs	(1,502,274)	(1,160,701)	-1.53%	-1.23%	(857,371)	(583,484)	-1.56%	-1.24%
Foreign exchange gain/(loss)	45,540	(27,958)	0.05%	-0.03%	706	64,334	0.00%	0.14%
Profit before contribution to taxes	**2,538,059**	**4,184,740**	**2.58%**	**4.45%**	**1,352,866**	**2,475,362**	**2.46%**	**5.28%**
Contribution to Kuwait Foundation for Adv. of Sciences	(20,394)	(35,172)	-0.02%	-0.04%	(8,542)	(22,523)	-0.02%	-0.05%
National Labour Support Tax	(102,257)	(136,244)	-0.10%	-0.14%	(54,173)	(75,663)	-0.10%	-0.16%
Zakat expense	(40,903)	(54,497)	-0.04%	-0.06%	(21,669)	(30,265)	-0.04%	-0.06%
Net profit for the period	**2,374,505**	**3,958,827**	**2.41%**	**4.21%**	**1,268,482**	**2,346,911**	**2.31%**	**5.00%**
Earning per share (fils)	**11.98**	**21.96**			**6.40**	**13.02**		

FINANCIAL OVERVIEW - RATIO ANALYSIS

PROFITABILITY	6M-26	6M-25	CHANGE	FY-25
Gross Profit %	5.97%	8.59%	↓-2.62%	8.97%
EBIT %	4.11%	5.69%	↓-1.57%	6.24%
EBITDA %	7.78%	8.90%	↓-1.12%	9.40%
Net Profit %	2.41%	4.21%	↓-1.79%	4.77%
ROA	0.99%	1.92%	↓-0.93%	4.42%
ROE	2.99%	5.26%	↓-2.27%	12.09%
ROCE	3.68%	5.39%	↓-1.71%	11.70%

LEVERAGE	6M-26	FY-25	CHANGE
Total Debt % of Total Assets %	70.31%	66.06%	↓4.25%
Debt to Equity	2.37	1.95	↓0.42
Interest Coverage Ratio	2.69	5.51	↓-2.82

LIQUIDITY	6M-26	FY-25	CHANGE
Current Ratio	1.14	1.18	↓-0.04
Quick Ratio	0.96	1.00	↓-0.04
Working Capital / Total Assets Ratio	0.08	0.10	↓-0.02

FINANCIAL OVERVIEW - FINANCIAL POSITION / CASH FLOW

Consolidated Statement of Financial Position - 30 June 26

	Kuwaiti Dinars	
	6M – 26	FY-25
NON-CURRENT ASSETS	87,300,813	86,070,227
CURRENT ASSETS	180,205,168	153,219,660
TOTAL ASSETS	267,505,981	239,289,887
NON-CURRENT LIABILITIES	30,412,717	28,535,472
CURRENT LIABILITIES	157,669,104	129,544,011
TOTAL LIABILITIES	188,081,821	158,079,483
EQUITY	79,424,160	81,210,404
TOTAL EQUITY AND LIABILITIES	267,505,981	239,289,887

Consolidated Statement of Cash Flow - 30 June 26

	Kuwaiti Dinars	
	6M – 26	6M – 25
PROFIT BEFORE CONTRIBUTION TO BOD REMUNERATION	2,538,059	4,184,740
ADJUSTMENTS FOR NON-OPERATING / CASH	7,669,385	6,289,891
OPERATING PROFIT BEFORE CHANGES IN WORKING CAPITAL	10,207,444	10,474,631
CHANGES IN WORKING CAPITAL	(19,780,243)	6,178,927
NET CASH (USED)/ FROM IN FROM OP ACTIVITIES	(9,572,799)	16,653,558
NET CASH USED IN NVESTING ACTIVITIES	(4,304,707)	(3,520,982)
NET CASH FROM /(USED) FIN. ACTIVITIES	14,659,719	(9,524,810)
INCREASE IN CASH & CASH EQUIVALENTS	782,213	3,607,766
CASH & CASH EQUIV. AT THE BEGINNING OF PERIOD	4,225,255	3,353,120
CASH & CASH EQUIV. AT THE END PERIOD	5,007,468	6,960,886

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS	6M-26	FY-25	6M-26	FY- 25
Non-Current Assets				
Right–of-use-assets	2,440,480	2,856,690	0.91%	1.19%
Property, plant and equipment	79,551,770	78,554,936	29.74%	32.83%
Investment securities	2,088,190	1,776,673	0.78%	0.74%
Trade and other receivables	3,220,373	2,881,928	1.20%	1.20%
Total Non-Current Assets	**87,300,813**	**86,070,227**	**32.64%**	**35.97%**
Current assets				
Inventories	28,138,980	23,698,547	10.52%	9.90%
Contract assets	94,421,081	59,654,127	35.30%	24.93%
Trade and other receivables	52,556,639	65,560,731	19.65%	27.40%
Cash and bank balances	5,088,468	4,306,255	1.90%	1.80%
Total Current Assets	**180,205,168**	**153,219,660**	**67.36%**	**64.03%**
TOTAL ASSETS	**267,505,981**	**239,289,887**	**100.00%**	**100.00%**

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

EQUITY AND LIABILITIES	6M-26	FY- 25	6M-26	FY- 25
Equity				
Share Capital	19,826,567	18,024,152	7.41%	7.53%
Statutory reserve	10,946,089	10,946,089	4.09%	4.57%
General reserve	12,789,976	12,789,976	4.78%	5.34%
Foreign currency translation reserve	(8,560)	(42,383)	0.00%	-0.02%
Treasury shares reserve	(395)	(276)	0.00%	0.00%
Investment fair valuation reserve	941,396	629,880	0.35%	0.26%
Retained earning	34,923,321	38,857,404	13.06%	16.24%
Non-controlling interests	5,766	5,562	0.00%	0.00%
Total Equity	**79,424,160**	**81,210,404**	**29.69%**	**33.94%**
Non-Current Liabilities				
Post employment benefits	23,063,800	21,427,061	8.62%	8.95%
Lease liabilities	1,024,290	1,930,979	0.38%	0.81%
Due to banks	5,470,000	4,322,500	2.04%	1.81%
Trade and other payables	854,627	854,932	0.32%	0.36%
Total Non-Current Liabilities	**30,412,717**	**28,535,472**	**11.37%**	**11.93%**
Current Liabilities				
Lease liabilities	848,504	848,504	0.32%	0.35%
Contract liabilities	243,196	474,434	0.09%	0.20%
Due to banks	64,981,306	44,871,332	24.29%	18.75%
Trade and other payables	91,596,098	83,349,741	34.24%	34.83%
Total Current Liabilities	**157,669,104**	**129,544,011**	**58.94%**	**54.14%**
Total Liabilities	**188,081,821**	**158,079,483**	**70.31%**	**66.06%**
Total Equity and Liabilities	**267,505,981**	**239,289,887**	**100.00%**	**100.00%**


Q
A

Thank YOU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